



## Vello Systems and Daxten Sign Europe, Middle East, Africa Distribution Agreement

*Relationship expands revenue opportunities and accelerates the adoption of Green IT data center solutions internationally*

**MENLO PARK, Calif./LONDON, July 8, 2010 – Vello Systems, a leader in next-generation high performance IP+Optical™ networking systems for carriers and eEnterprise, today announced a distribution agreement with UK-based Daxten for the Europe, Middle East, and African (EMEA) markets. This agreement is mutually significant as Vello Systems expands its international footprint and Daxten expands their portfolio offering of data center optimization solutions. Founded in 1994, Daxten is a recognized leader in data center technologies and optimization techniques. Daxten is well known for its Green IT best-practices with a focus on lowering data center energy costs and boosting efficiency.**

The distribution agreement, effective immediately, will enable Daxten to resell Vello Systems CX™ family of networking systems including both the CX16000 and newly introduced CX4000 along with the company's easy-to-use point-and-click WaveMaster™ management and provisioning system. The CX family with its native Ethernet and Fiber Channel capabilities allows data center operators to construct highly scalable, highly flexible, ultra low-latency connectivity fabrics across wide area networks. This in turn enables a host of economical and efficient distance-computing applications such as cloud computing, financial operations, and disaster recovery.

"We're very excited to be partnering with Vello Systems in the EMEA markets," said Chad Rislov, Daxten Limited Managing Director. "With the addition of the CX family to our solutions portfolio we have an opportunity to deliver even greater value to our data center customer and further expand our Green IT practice."

"Data center operators around the world are facing significant challenges as they look to improve performance characteristics and lower operating costs," said Karl May, Vello Systems President and CEO. "Daxten brings significant experience and best-practice techniques to address these customer challenges, and with Vello Systems as part of their portfolio will be able to significantly expand their capability set."

### **About Vello Systems**

Vello Systems develops high performance 10G and beyond IP+Optical™ solutions for carriers and enterprise worldwide. Its CX™ family of networking systems supports mix-and-match wavelength, OTN, Ethernet/IP, SDI video and Fiber Channel connectivity and utilizes the company's patented Adaptive Optical Services Routing (AOSR™) technology to simplify networks—unleashing highly scalable and flexible bandwidth, dramatically improving network response time, and lowering costs. The company's systems and software are designed to support the broadest networking capabilities, excelling over long fiber paths, on old and unconditioned fiber, and even when multiplexed onto fiber shared with other equipment. Vello Systems is headquartered in Menlo Park, CA. For more information, please visit [www.vellosystems.com](http://www.vellosystems.com).

### **About Daxten**

Daxten was founded in 1994 as Dakota Computer Solutions in London. Daxten is a manufacturer and VAD of unique data center cooling optimization solution (CoolControl range), physical power distribution and active component consolidated management in server rooms. It is our mission to support facility and IT managers worldwide, to ease their working life, to protect their companies against critical downtime and to improve the energy and cooling efficiency in their data centers. Additionally, it distributes high-performance, low-power adaptive optical network routing solutions designed especially for the data center. Daxten is represented throughout EMEA and the US with headquarters in London and Berlin. For further information please visit [www.daxten.com](http://www.daxten.com), [www.daxten.co.uk](http://www.daxten.co.uk) or [www.daxten.de](http://www.daxten.de).

### Green Computing

Daxten ist Gründer der Expertengruppe Green IT auf Xing. Profitieren Sie von den Best Practices unter:  
<https://www.xing.com/net/greenit/>.



### Ansprechpartner für die Presse

Mehr Informationen erhalten Sie von Jörg Poschen bei der Daxten GmbH in Berlin. Sie erreichen ihn telefonisch im Head Office: 030-859537-0, Home Office: 0521-38377-60 oder per Email über [joerg.poschen@daxten.com](mailto:joerg.poschen@daxten.com).